### Austria











### IEC Annual Production and Marketing Conference

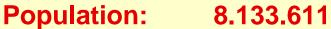
Amsterdam 2005





### Austria – Facts and Figures





Area: 83.857 Km<sup>2</sup>

Forest Area: 47%

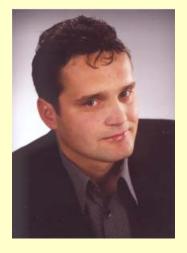
Agricult. Area: 40%

Capital: Vienna









Johannes Fankhauser **Austrian Chamber for Agriculture** The Official Legal Representative of Interests





Klaus Hasler Agrarmarkt Austria Marketing GesmbH. The Official Marketing Organisation Enacted by Law





Michael Wurzer ZAG - The Austrian Poultry **Federation** 







#### The Austrian Poultry Federation

### Official Representation of the Austrian Producers

Newly founded in Dec. 2004









#### The Austrian Poultry Federation

Tasks:

Safeguarding the welfare of the Austrian poultry industry in the long run by





- Minimizing the risks
  - Information and education for producers
- Support of marketing activities
  - Effective lobbying also for the processing industry and retailers







### Aviäre Influenza A Dangerous Threat for Austria?

- Task Force Group enacted & emergency plan developed
- Risk based monitoring intensified (free range)
- Up till now no positive low pathogen samples
- Ongoing objective information for producers
- Generally high attention and hygiene suggested
- Currently no need for restriction of out door keeping
- Further required action by government could be set fast







### Marketing

EU-cofinanced marketing programme 2004/2005

 to publicize and explain the new code printed



Brochure





Leaflet



Website
www.rund-umsei.at









### Marketing

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- to publicize and explain the new code printed



Poster



Advertorial



Advertiseme nt









### Quality Management

Systems to resume safety, quality and traceability of consumer eggs







AMA
OrganicLabel 15%
market share



AMA Quality-Label 30% market share

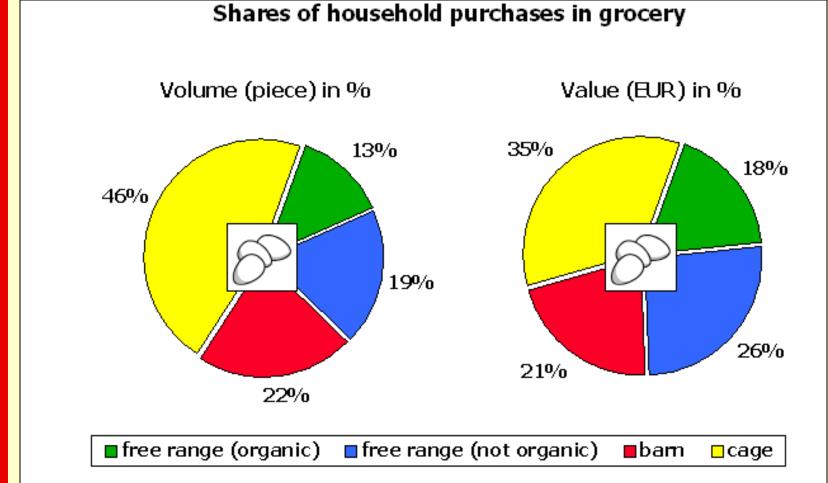


OVUM-Label
60 %
market share





# Purchases of Shelleggs by Production Systems



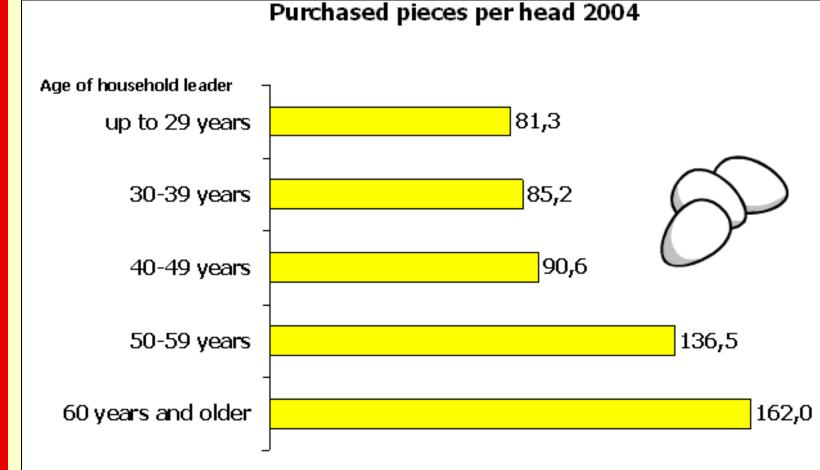






Source: RollAMA / AMA Marketing

## Household Purchases of Shelleggs by Age of Consumer







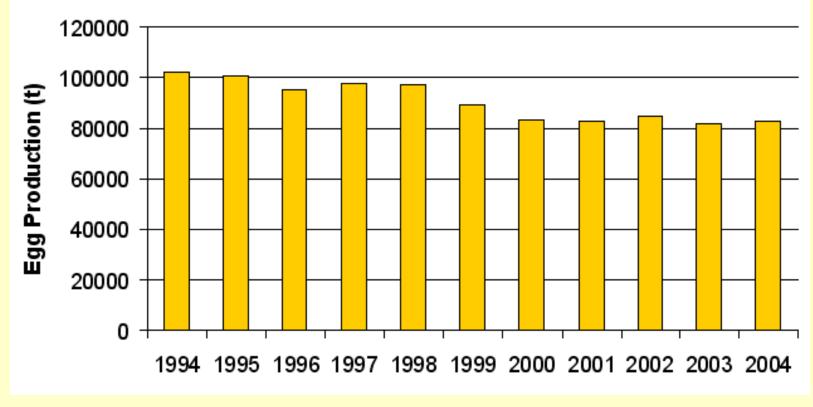


Source: RollAMA / AMA Marketing

## Trend of Egg Production in Austria (t) 1994-2004



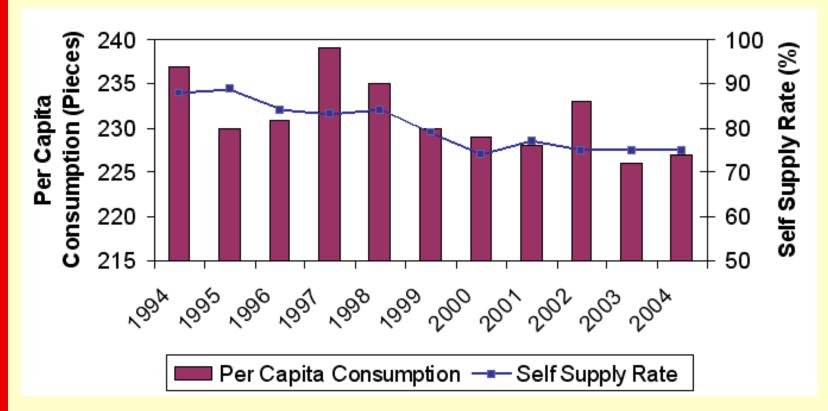








### Trend of Per Capita Consumption and Self Supply Rate for Eggs in Austria 1994-2004

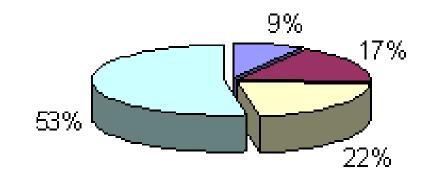


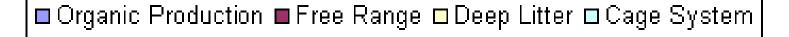




### Official Laying Hen Statistics of Austria 2005

### Classified by animal keeping system (Share of total production)









### New Austrian Legislation on Animal Welfare

- In Austria a new animal welfare act entered into force in 2005
- Agreement of all four parties in parliament
- The federal government is now responsible for animal welfare legislation
  - Regulations for all animals (farm and pets) with the exception of hunting and fishing







### Laying Hens - Conditions

- Prohibition of conventional cage systems for laying hens in 2009
- Enriched modified cages end of 2004
  - 15 years phasing out period
  - Decision is painful for the Austrian production locations







#### Outlook

- Loss of production
  - Phasing out / cage-ban 2009 (conventional and modified)
  - Scenario: production minus 15 to 20%
  - Self supply rate: from 75 to 60%

#### Measures

- Financial support of farmers to promote "alternative production"
- Marketing measures on new markets (processors, restaurants, catering, bakery, etc.)
- Initiatives to influence the shell egg listings of food traders





#### Outlook

- Measures (cont.)
  - High quality level through
    - Austrian Poultry Health Service
    - Quality assurance measures
    - Poultry data network along the entire vertical production chain
    - Controlling measures

Aim: Implementation by all producers







# Thank you very much for your attention!



